



Professional services firm hires more diverse and higher performing employees

INDUSTRY

Professional Services

OBJECTIVE

Improved Hiring Processes

SOLUTION

Cognify

Values Inventory

Emotify

RESULTS

Recruitment Process Efficiency

Increased Diversity

Improved Performance

The firm achieved a significantly more efficient hiring process, which included candidates from more diverse backgrounds. These improvements also led to enhanced job performance in terms of collaboration, written communication and technical skills.

Challenge

A professional services firm wanted to ensure that they were hiring graduates who had the right skills and were a good 'fit' with the organisation, to be able to help it continue to grow in the future. They also wanted to:

- Increase the efficiency and validity of their hiring process
- Decrease unconscious bias and increase the diversity of candidates moving through to interview
- Improve their employer brand by enhancing the candidate experience with the use of best practice recruitment technology.

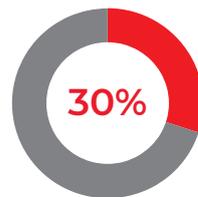
Solution

The employer approached us to help them improve their recruitment process by incorporating assessments that would help them achieve their goals. Before deciding which candidates to interview, they asked all candidates to complete three assessments: Cognify, the Values Inventory, and Emotify.

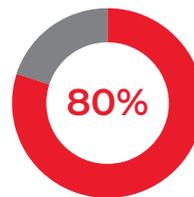
Results

The firm immediately noticed large improvements in the efficiency of their recruitment process due to the higher calibre of candidates reaching the interview stage. Their recruitment team and hiring managers were able to spend significantly less time on previously time-consuming interviews, with a decrease of 2.3 hours for each hiring manager and a total of 115 interviewing hours saved.

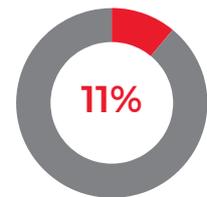
Increased Hiring Process Efficiency, Improved Candidate Quality



Fewer candidates invited to interview

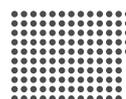


Of candidates interviewed received a job offer



Increase in offer acceptance rate

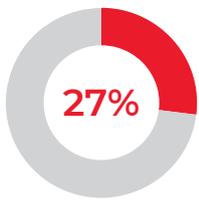
115 hours saved interviewing



2.3 fewer hours spent interviewing per hiring manager

The firm was also able to increase the diversity of candidates and received positive feedback about the enhanced recruitment process.

Increase in Candidate Diversity



Increase in candidates from outside target universities



Increase in candidates from a STEM background

+ Improved candidate feedback

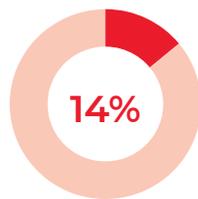
+ Overall increase in low-SES and indigenous candidates

In addition, they noticed a significant improvement in performance across candidates hired using the updated process, with better collaboration, written communication and technical skills.

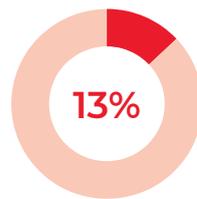
Improved Job Performance



Improvement in collaboration



Improvement in written communication



Improvement in technical skills

“The entire process was very smooth and enjoyable. The use of Cognify was excellent.”

– Candidate

Assessments

Cognify

Cognify brings psychometric assessment into the 21st century. We merged in game design thinking with proven cognitive assessment methods to build an engaging and fun experience for candidates. Cognify is suitable for assessing a broad range of role types from entry-level to C-Suite and predicts overall work performance.

Values Inventory

Assess how well the workplace factors that are most important to your candidates align with your organisation's culture. By measuring the degree of match between the factors your candidates believe are most important to them with what your organisation provides, you can identify candidates who are more likely to be a long-lasting fit for your team.

Emotify

Emotify is an ability-based measure of Emotional Intelligence (EI) that assesses emotional perception and understanding. Higher EI scores have been linked with better leadership skills, improved performance and stronger interpersonal and social skills.