

MMTIC[®] Career Report Prepared for

Sample Report

Student Name

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Date

SAMPLE
DO NOT
REPRODUCE

MMTIC® Career Report

The career report is an addendum to use after you review your MMTIC report and consider the strengths and stretches of your type preference.

Exploring Career Options

Finding a career that allows you to express yourself your best way and do this in an environment that honors your style is a universal goal. Data from CareerBuilder.com suggests that less than 84% of people are working in their dream jobs.

"Nearly four out of five U.S. workers (84%) are not currently in their dream job, according to a CareerBuilder.com national consumer employment survey, conducted by Harris Interactive."

Knowing your type cannot predict which career will be the best for you. When exploring career choices, type is only one aspect that you should consider. The following information is not intended to limit your career options but to allow you to examine career options that others with your type have selected.

Before reviewing the influence of type on career selection recognize some of the other factors that may influence your choices. Sometimes it is not the career field alone but the job within that field that may or may not match you. Type awareness is only one piece in the process of choosing a career.

Career Awareness Activity

To jump start the process of careers and type, take a moment to review the following list of potential career fields. Circle at least 5 that you think you might enjoy and underline at least 3 that you have little interest in pursuing. Rather than analyze just react. You can circle or underline as many as you wish.

POSSIBLE CAREER FIELDS

Accountant	Detective or investigator
Advertising professional	Dietitian or nutritionist
Architect	Ecologist
Artist, fine	Editor
Artist, performing	Electrician
Astronaut	Engineer
Astronomer	Entrepreneur
Athlete	Environmental scientist
Attorney	Explorer
Auto mechanic	Farmer
Banker	Fashion designer
Barber	FBI/CIA/NSA agent
Beautician	Film, theater, or TV actor
Biologist	Financial analyst
Broadcast journalist	Financial trader
Business management specialist	Fireman
Carpenter	Foreign diplomat
CEO	Forensics expert
Chef	Gemologist
Chemist	Geologist
Child care specialist	Geriatric specialist
Child psychologist	Graphic designer
Chiropractor	Heavy equipment operator
Coach, athletic	Home or appliance repair person
Composer	Hospitality manager or worker
Computer engineer	Interior designer
Construction worker	Internet specialist
Cosmetologist	Inventor
Customer service representative	Laboratory scientist
Dentist	Law enforcement officer

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POSSIBLE CAREER FIELDS

Librarian	Psychologist
Locksmith	Publisher
Manufacturer	Rancher
Marine biologist	Real estate professional
Mathematician or statistician	Restaurant worker
Meteorologist	Rocket scientist
Military personnel (any branch)	Sales professional
Minister (any religious affiliation)	Scientist
Model	Shop owner
Mortgage broker	Singer
Multimedia designer	Social worker
Music producer	Songwriter
Musician	Space technologist
News reporter	Surgeon
Newspaper journalist	Surveyor
Orthodontist	Teacher
Paramedic	Telecommunications expert
Pharmacist	Travel agent
Photographer	Urban planner
Physician	Veterinarian
Pilot	Video game designer
Plumber	Web designer
Politician	Web programmer
Proofreader	Writer or author

Career options were compiled from a review of Jung's theory, career selections reported in research based on the MBTI® instrument, career data from the national representative sample used with Form M of the MBTI® instrument, and at onetcenter.org. Additional information can be found through CAPT (capt.org). *Looking at Type® and Careers* by Charles R. Martin is also an excellent resource.

Selecting a career option

Choosing a career is a process. Some of you will know quickly the kind of career you want to pursue. Others may take months or even years to explore options while looking for the career that will allow you to be and do what interests you most.

When exploring career choices remember type is only one aspect of who you are. Many other factors play a role in determining which career you will prefer. The information that follows regarding your type and career choices is not intended to limit your career options but to encourage you to explore career options that others with your type have selected. Along with this information, consider investigating careers with which you have limited experience or familiarity so that you can open doors to new options that may not be part of your current experiences.

How to use career information

Use this career information as a starting point for exploring choices. The more familiar you are with career possibilities the better are your chances of identifying a good selection for you.

You might begin by doing the following:

- Explore career areas that have interested others with your type.
- Become aware of career areas that others with your type have avoided.
- Examine how your type plays a part in your career selection.
- Keep in mind your strengths and stretches as you consider the tasks associated with the career field.

What if I like a career not listed for my type?

Your career choice is driven by more than your personality preferences. If you have an interest and an attraction for a career that is not listed, then follow your instincts and explore how your type can successfully enjoy that career choice.

Here is an example of how one student integrated his type preference with his career choice. John wanted to become an electrical engineer because he liked the subject matter; however, he did not want to do the work typical of most engineers. After completing college, he became an international sales representative and traveled the world explaining the technical details of his company's products and systems. He enjoyed traveling and he was motivated and satisfied talking about the complexities of electrical engineering. This is just one example of the many ways to blend your type with your interests to create the perfect job.

What if no careers listed for my type appeal to me?

The brief list of potential career options is a sample of the possibilities. The world is full of job variations that might appeal to you. You might also desire additional experience and familiarity with various career options in order to make a wise choice. If you are not sure of your career choice, it means you get to keep exploring options while you search for a field of interest.

What if I just can't decide?

Exploring career options opens the door to possibilities. You have years before you have to reach a decision. Meanwhile, investigating choices tunes you into the many wonderful ways to share your talents with the world.

What will type information do to help me?

Knowing your type with its strengths and stretches can help you identify the kinds of career choices that your type might enjoy and helps you imagine yourself in selected career fields.

Types and career attraction

Now that you have pre-selected some possible areas of interest, review the kinds of work that attract your type, as well as career choices your type has more frequently been drawn to select. Occupations that were less frequently selected by your type are also included. Do not reject a career because it is not on your type's preferred list. You may have a special calling to a field. Your career questions should focus on how your type can contribute successfully to a career field where you may be unique in the talents you bring to the group. All types can and do enter all career fields.

E S T P

What are tasks specifically appealing to my type?

Your ESTP type tends to prefer work tasks that

- allow you to manage a crisis and be the lead in solving problems on the spot.
- let you switch gears to take advantage of spontaneous opportunities.
- allow you to be the one to take charge of problem solving.
- encourage adventure and experimentation.
- let you sell products or services or lead negotiations between two groups.

Your career selection may be more interesting for you if you are given an opportunity to use these talents.

What kind of tasks will drain my energy and make the job less interesting?

All jobs have elements that are less appealing. It is unlikely that you will find a job that does not include some tasks that do not match your interests. You have the ability to learn to do all tasks but doing those with less interest will take more stamina and motivation. Competence is determined by your ability to manage your energy to accomplish what needs to be done. Recognizing the kinds of tasks that might tax your energy level helps you know when you must pace yourself or learn to balance your tasks so that you have the energy to be successful when you need it.

Your ESTP type might find the following tasks energy draining:

- Participating in meetings where there is limited appreciation for humor or wit while working.
- Working with ideas without the necessary supporting data to analyze.
- Working on routine tasks that have little flexibility.

Will matching my career choice with my personality guarantee my success in a career?

No. Job success depends on your motivation, your work energy, your competence, and your team interaction skills. Choosing a career that interests you, whether it matches your type or not, is no guarantee that you will also be successful at that career; however, people do tend to put more energy into work that interests them.

What are the more popular occupations for my type?

Some of the career fields that have been attractive to those with an ESTP preference include, but are not limited to, the following:

- Marketing professional
- Pilot/co-pilot
- Law enforcement officer
- Pharmacist
- Supervisor/manager
- Mechanical engineer
- Tax examiner/revenuer
- Journalist
- Military officer/police
- Materials engineer

What are the less popular occupations for my type?

Some of the career fields that have been less attractive to those with an ESTP preference include, but are not limited to, the following:

- Preschool teacher
- Chemist
- Photographer
- Social scientist
- Organizational psychologist

Is there anything else I should consider?

After you examine your type's strengths and stretches and you review career options, you might consider the following steps to solidify your career selection. Ultimately you will want to review as much information as is necessary to help you reach your goals.

- Discuss career options with adults you respect.
- Read about options within your chosen career field.
- Talk with professionals currently working in that field to learn of the variety of skills and tasks expected.
- Shadow or visit the work site to get a hands-on feel for the daily tasks associated with that career.

What if I still struggle with choosing a career?

Sometimes the best strategies still don't work. If you follow the previously described ideas and still feel as though you have no clear direction for the future, select an adult you trust to help you sort your options. An informed adult familiar with your career possibilities may be able to help you filter your questions and find the information you need. Such support can be valuable when researching career choices.

Best wishes discovering your strengths, your stretches, your interests, your career, and your area of contribution to the future.

NOTE: The more and less popular occupations provided here are to be considered as good examples. Remember, that as you explore the best career path for you, take your psychological type preferences into account, as well as your interests, abilities, skills, talents, likes and dislikes, and personal values.



Center for Applications of Psychological Type, Inc | 2815 NW 13th Street, Suite 401 | Gainesville, FL 32609 USA | www.capt.org

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